



Press Release from SpliceCom

www.splicecom.com



Pictures - High Resolution images available on request from [Contract Marketing](#)

Latest MZA figures a boost for SpliceCom

29 June 2005 - Chorleywood, UK; SpliceCom, a company specialising in communication systems which combine voice, video and web enabled IT applications at the desktop, has increased its share of the UK PBX market according to the latest data from leading market analysts MZA.

MZA's report for system shipments made between January and March 2005 shows SpliceCom's **maximiser** business telephone system to have taken 13.74% marketshare in the fastest growing sector - Pure IP PBXs*. In achieving this success SpliceCom out performed IP PBX pioneer 3Com by a factor of 2 to 1.

"We have our channel partners to thank for these results," says Sean Harding, SpliceCom's MD & CEO. "Their hard work and commitment is living proof, if any was needed, that telephone systems are sold and not bought."

Notes for Editors:

About SpliceCom:

SpliceCom is a privately-funded company, whose management team were behind the two most successful UK voice and data convergence companies of the 1990's - SDX Business Systems and Network Alchemy. SpliceCom's **maximiser** product family combines voice, video and web enabled IT applications within a single system, providing tangible business benefits for all types of companies, irrespective of their size. These products are only available via selected dealers, value added resellers and systems integrators - they are not sold directly, nor are they available via distribution. Having commenced shipments in early 2003, **maximiser** was voted the "Most Innovative Product" at one of the UK's premier communications trade events, Comms Channel Expo 2004, whilst SpliceCom's PCS 50 IP Softphone/Phone Partner application for Mac OS X picked up a similar award in April of this year.

About MZA:

MZA is a leading international analyst company focusing on delivering timely market insight into the development of the UK and global voice communications market place. The UK Quarterly PBX/IP PBX shipment tracker is part of MZA's Global quarterly reporting service. Further information can be found at www.mzaconsultants.com tel: 00 44 1672 516144

* Pure IP PBXs support only IP extensions and do not support legacy digital proprietary extensions. Pure IP PBXs can also typically support analogue extensions via an adapter unit.

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